

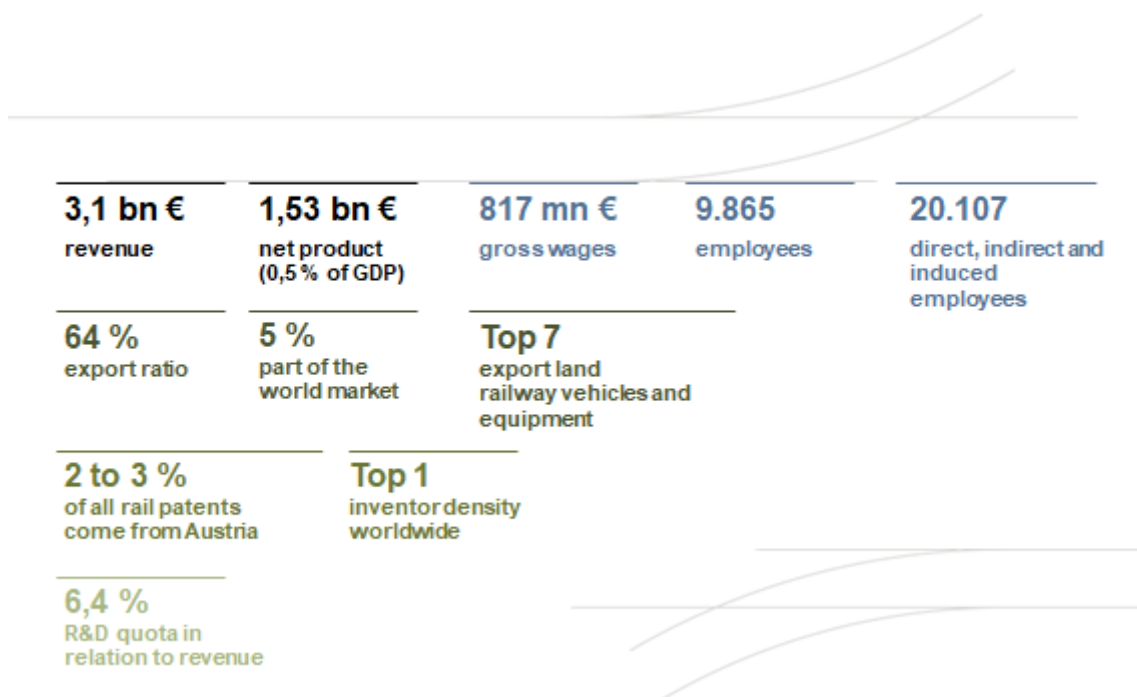


Information about the association Austrian Rail Industry

Global player made in Austria

In international comparison the Austrian rail supply industry is disproportionately strong and innovative. The Association Austrian Rail Industry represents a strong and steadily growing sector. Our member companies provide innovative products and services to operators and their customers. The Austrian railway industry is the market and technology leader in many areas and delivers its products worldwide.

The data of the railway industry sector are clearly shown in the figure:



The objectives of the Austrian Rail Industry

The Association Austrian Rail Industry is the representative body of the Austrian rail supply industry and has the following objectives:

- Formulation and representation of industry positions
- Coordination processes with decision-makers and customers of the railway industry
- Information hub for the industry and national and international cooperation
- Positioning the industry as an attractive employer and promoting young talent

Of course, the activities of the Association go beyond Austria's borders. Through the Association of the European Railway Industry (UNIFE, www.unife.org) we are networked with our European partners.

Activities and networking of the Austrian Rail Industry

The Association Austrian Rail Industry is committed to the continuous improvement of the framework conditions for the rail supply industry. The following activities are set by the association on behalf of the companies:

- **Formulation of positions of the industry e.g. Transport policy or public procurement law**
 - Position papers: localization, non-price criteria, definition of quality criteria, global competition
- **Coordination processes with decision-makers and customers of the railway industry**
 - Representing industry interests towards decision makers, authorities and media
 - The association represents the industry in a company-neutral way towards the customers
- **Information hub for the industry and national and international cooperation**
 - Information about ongoing activities at the European level e.g. location policy
 - Coordination with national and European associations
- **Positioning the industry as an attractive employer**
 - Public appearance of the association at railway-relevant events
 - Targeted public relations for junior staff
 - Awarding an innovation prize from the Association for Innovative Work
- **Extension of the Austrian training offer in the industry**
 - FH course Rolling Stock Engineering at UAS Technikum Wien in cooperation with the association

Member companies have the opportunity to participate in thematic working groups as experts in the preparation of association positions.

Have we aroused your interest in the Association Austrian Rail Industry? Further information can also be found on the Internet at www.bahnindustrie.at. For questions (such as membership), I am of course happy to help.

With kind regards,

Dr. Angela Berger, Managing Director
1060 Wien, Mariahilfer Straße 37-39,
office@bahnindustrie.at

We represent world market leaders

