

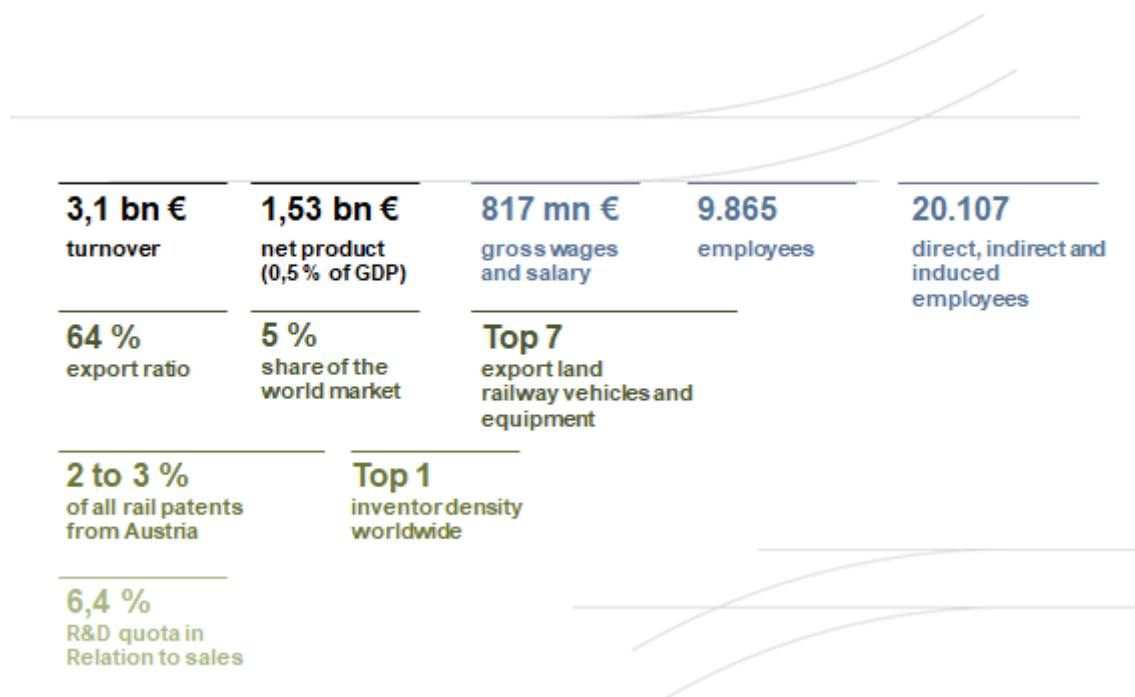


Information on the association Austrian Rail Industry

Global player made in Austria

The Austrian rail supply industry is disproportionately strong and innovative in international comparison. The Association of Rail Industry represents a strong and ever-growing sector of the economy. Our member companies provide innovative products and services to operators and their customers. The rail supply industry active in Austria is the market and technology leader in many areas and provides its products worldwide – and this is a success.

Data from the railway sector are presented in the figure:



The objectives of the Austrian Rail Industry

The Association Austrian Rail Industry represents the interests of the rail supply industry operating in Austria and has the following objectives:

- Formulation and representation of industry positions
- Coordination processes with decision-makers and rail industry customers
- Industry information hub, national and international cooperation
- Positioning the industry as an attractive employer and support for young people

Of course, the activities of the association go beyond Austria's borders. Through the Union of the European Railway Industry (UNIFE, www.unife.org) we are connected with our European partners.

Activities and networking of the Austrian Rail Industry

The Association Austrian Rail Industry is committed to the continuous improvement of the framework conditions for the rail supply industry. The following activities are undertaken by the association on behalf of the companies:

- **Formulation of industry positions e.g. transport policy, competition or public procurement law**
 - Position papers on the BVerG: Location, non-price criteria, definition of quality criteria, Regulation authorisation for best bid criteria, value added
 - Position paper on Global Competition: Distortion of competition, loss of value added
- **Coordination processes with decision-makers and rail industry customers**
 - Representing industry interests vis-à-vis ministries and authorities
 - Regular exchanges on research topics with funding providers
 - The association represents the industry in a neutral way vis-à-vis customers
- **Information hub for the industry, national and international cooperation**
 - Information on ongoing activities at European level, e.g. location policy
 - Coordination with national and European associations
- **Positioning the industry as an attractive employer**
 - Public appearance of the association at events relevant to the rail sector
 - Targeted outreach to young people
 - Award of an innovation prize by the Association for Innovative Works
- **Upgrading Austria's training offer in the sector**
 - UAS Rolling Stock Engineering course at UAS Technikum Wien in cooperation with the Association

In addition, member companies have the opportunity to participate in thematic working groups as experts in the preparation of association positions.

Have you attracted interest in the Association of the Austrian Rail Industry? More information can also be found on the Internet at www.bahnindustrie.at. Please do not hesitate to contact me should you have any questions (e.g. concerning membership).

Yours sincerely,

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We represent world market leaders

